Minbo XU updated March 2016

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Beijing, 100875

2013 - present Beijing Normal University, Business School, Assistant Professor EMPLOYMENT

> 2008 - 2013 Georgetown University, Research and Teaching Assistant

Ph.D. in Economics, Georgetown University **EDUCATION** 2013

> 2009 M.A. in Economics, Georgetown University 2007 M.A. in Economics, Peking University 2004 B.A. in Economics, Wuhan University

2004 B.Sc. in Applied Mathematics, Wuhan University

Research Fileds Applied microeconomics, industrial organization, auction theory, labor economics

Journal Articles "Empirical Evidence on Competition and Revenue in an All-Pay Contest" (2016), with Zhongmin

Wang. Review of Industrial Organization, DOI 10.1007/s11151-016-9511-6.

Working Papers "Selling a Dollar for More Than a Dollar? Evidence from Online Penny Auctions" (2015), with

Zhongmin Wang. Revisions requested, Information Economics and Policy.

"All-Pay Auctions with a Buy-Price Option", with Sanxi Li and Jianye Yan.

"Nonparametric Estimation of a War-of-Attrition with a Stochastic Number of Bidders".

"What Brings a Consumer Back for More? Evidence from Quantifiable Gain and Loss Experi-

ences in Penny Auctions", with Jaimie Lien and Jie Zheng.

"Competition in Procurement Auctions with Corruption", with Daniel Z. Li.

GRANTS,

Fellowships, &

AWARDS

Beijing Normal University Young Faculty Research Grant, 2014-2016 Beijing Normal University Business School Research Grant, 2013-2016

Georgetown University Graduate School Fellowship and Scholarship, 2007-2012

Peking University CCER Fellowship, 2004-2007 China National Scholarship, First Prize, 2002

INVITED SEMINAR Presentations

Zhejiang University, Central University of Finance and Economics, The Chinese University 2015

of Hong Kong

2014Tsinghua University, Central University of Finance and Economics

Conference Presentations 6th SEBA-GATE Workshop, Lyon, France, October 5-6, 2015

East Asian Game Theory Conference (2015), Wasada University, Tokyo, Japan, August 24-26,

4th PKU-CCER Alumni Workshop, Shenzhen, China, July 31-August 1, 2015

8th Biennial Conference of Hong Kong Economics Association, Shandong University, Jinan,

China, December 13-14, 2014

Workshop on Behavioral Economics and Industrial Organization, Corvinus University of Bu-

dapest, Budapest, Hungary, September 1-2, 2014

SEBA-CERSHAS 5th International Workshop, Beidaihe, China, June 20-21, 2014

Beijing Economic Theory Workshop, Beijing, China, May 24, 2014

2th Georgetown Center for Economic Research Conference, Georgetown University, Washington DC, U.S., May 23-24, 2013

Teaching

Intermediate Microeconomics (undergraduate), Advanced Microeconomics II (graduate), Dynamic Methods in Economics (graduate), Empirical Methods in Economics (graduate)