

Learn today.  
Lead tomorrow.

"In my first two years in Dell's FDP, I was given an international opportunity to live and work in Malaysia. Through this, I was able to enhance my global skills." — **China FDP**

"In my first two years in Dell's FDP, one of my projects was presented to the CFO and the Board of Directors. I also was able to spend a year working in China!" — **U.S. FDP**

"In my first two years in Dell's FDP, I had the chance to work in multiple finance departments, learning a lot about corporate finance from the different teams and the FDP classes. I have also had the opportunity to develop my soft skills through various different initiatives. The culmination of my experience will definitely be my one-year assignment in Singapore!" — **Slovakia FDP**

"We want our leaders at Dell to be not only technically sound in the work they do, but to also develop the skills that will enable them to lead and inspire teams of their own. That's why we created the Finance Development Program (FDP) to build our Finance leadership talent around the world. Our program participants build core capabilities that are foundational for business success and learn the tools to grow teams of their own which will best serve our customers in the years to come." — **Thomas W. Sweet, Dell CFO**

Are you an ideal candidate?

**Dell is looking for individuals who possess the following:**

- Driven, self-starting undergraduates
- Minimum cumulative GPA of 3.4, Honors 2.1 or equivalent
- Business internship experience
- Global experiences
- Extracurricular activities
- Demonstrated leadership initiative
- Effective communication skills

Dell prefers to hire FDP participants who have previous Dell intern experience.

**Participants gain:**

- A wide breadth of career experience
- Extensive professional development
- Resources to build a global network of Dell professionals
- Exposure to executive management
- Increased global skills
- Enhanced communication and presentation skills
- Opportunities to demonstrate and build leadership competencies
- Time management skills as an effective professional
- Full understanding and knowledge of Dell and Dell finance

Come work where passion meets possibility.

Make a positive global impact. Bring home the benefits. Here, you can have the kind of success you've always wanted.

Questions? Contact us at:  
**Dell\_FDP@dell.com**  
**Dell.com/careers**

Finance Development Program

How will you map your future?



# Explore all opportunities. Then follow your heart.

Giving entry-level undergraduates an opportunity to launch their finance careers, the program consists of four different six-month global finance rotational assignments and a significant academic focus to build solid finance and business skills.

## The Finance Development Program (FDP) includes:

- MBA-type finance and business coursework
- Exams and case studies to ensure knowledge retention
- Networking and exposure to executive leadership
- Pairing with seasoned mentors
- Development sessions and workshops
- Robust performance feedback and career development planning
- Leadership opportunities

## Building your network

- Built-in network of peers
- Work with FDP participants from all over the globe on projects and simulations
- Interact with executives not only in the workplace, but outside of the business setting with events such as kickball, bowling and happy hours

## MBA-type curriculum:

Structured curriculum taught by Dell subject matter experts in a classroom and virtual setting, regional forums and case study assignments. Each semester has a different finance concentration and provides technical and soft skills training.

### Semester 1:

Finance/Accounting foundations;  
Time management/Prioritization;  
Business communications; Executive presentations

### Semester 2:

Advanced finance/Accounting business concepts; Controllership; Influencing skills

### Semester 3:

Advanced financial planning and analysis; Financial statements; External reporting; Virtual teaming; Global skills

### Semester 4:

Business strategy concepts; Audit engagement simulation; Critical thinking skills; Change leadership

## Finance locations around the globe

FDP locations span across the globe. Over half of FDP participants are non-U.S. participants.

## Expected career path:

FDP participants will receive individualized career mentoring dedicated to placing them in positions that utilize their skills and promote future opportunities. Based on performance, skill sets, and individual career aspirations, FDP graduates will be promoted and have several options for careers in Dell finance, including positions in global audit and across the global finance organization.

## International opportunities:

Program participants may earn the opportunity to work in a rotation in one of Dell's global regions, including Asia, Europe, North America, South America and the Middle East. Assignments will be based on individual performance and business needs of Dell finance. These assignments are extremely competitive.



The power to do more